

INSIGHTS AND BEST PRACTICES FOR BANK ADVISORS

ISSUE MONTH	SPACE CLOSE	MATERIALS DUE	EDITORIAL FOCUS	RESOURCE GUIDES*	BONUS DISTRIBUTION
JANUARY	11/24	12/2	<ul style="list-style-type: none"> • 2010 Outlook <i>Highlighting results of our reader survey on investing</i> • Cross-Sell Case Study • Fund Watch 		
FEBRUARY	1/7	1/13	<ul style="list-style-type: none"> • Beyond Asset Allocation • The Outlook for Commodities • Annuities 		
MARCH	2/4	2/10	<ul style="list-style-type: none"> • Getting the Most Out of Your TPM • Long-Term Care • Taxes • The Outlook for REITs • Fund Watch 	Annuities and Insurance	<ul style="list-style-type: none"> • BISA Annual Conference • ABA Wealth Management & Trust Conference
APRIL	3/2	3/8	<ul style="list-style-type: none"> • Annual Recruitment and Compensation <i>Highlighting results of our reader survey on compensation</i> • How TPMs Recruit 		
MAY	4/8	4/15	<ul style="list-style-type: none"> • Green Investing • Cross-Sell Case Study • Life Insurance Riders/Case Study 		
JUNE	5/6	5/12	<ul style="list-style-type: none"> • BIC'S TOP 20 PROGRAM MANAGERS • Buying a Summer House • Annuities 	Retirement Income	• Pershing Insite
JULY	6/1	6/7	<ul style="list-style-type: none"> • Extreme Marketing <i>Highlighting results of our reader survey on marketing</i> • Trust v. Brokerage • Fund Watch 		
AUGUST	7/9	7/15	<ul style="list-style-type: none"> • College Funding • Annuities 		
SEPTEMBER	8/6	8/12	<ul style="list-style-type: none"> • The Small Business Client • Fund Watch 	Third-Party Marketers	<ul style="list-style-type: none"> • BISA Community & Regional • ABIA Annual Conference
OCTOBER	8/31	9/7	<ul style="list-style-type: none"> • What Does Financial Planning Really Mean? <i>Highlighting results of our reader survey on financial planning</i> • Insurance Products • Cross-Sell Case Study • Annuities 		• FPA Annual Conference
NOVEMBER	10/7	10/14	<ul style="list-style-type: none"> • Year-End Tax Planning • Social Networking • Fund Watch 	Fund Investing	
DECEMBER	10/29	11/4	<ul style="list-style-type: none"> • BIC'S TOP 50 REPS • Annuities 	Wealth Management Guide 2011	

Advertising opportunities are subject to availability and editorial calendar is subject to change.

*Please see Resource Guide editorial calendar for closing dates.

INSIGHTS AND BEST PRACTICES FOR BANK ADVISORS

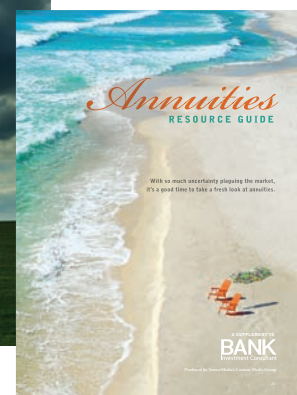
IN FOCUS AND IN-DEPTH COVERAGE

Our distinct guides provide advertisers efficient reach of the bank advisor market in a highly relevant environment.

Bank Investment Consultant's unique resource guides focus on cutting edge topics that are important to the bank advisor channel. These special editions feature the extensive reporting, in-depth analysis and expert advice advisors need to succeed in this rapidly changing industry.

Editorial guides enable you to reach more than 26,000 retail bank advisors, as well as;

- **Leverage** the resources of the industry's leading information source
- **Increase** your brand awareness and value to your target audience
- **Enhance** relationships with key clients and prospects
- **Align** your brand alongside industry trends and the latest data



TITLE	PUBLISHES	AD CLOSE	MATERIALS DUE	HIGHLIGHTS
Annuities and Insurance	March	1/14	1/23	Features in-depth articles and analysis on trends in fixed annuities, variable annuities, annuity riders, long-term care, life insurance, disability coverage and healthcare.
Retirement Income	June	4/16	4/23	Features coverage of topics essential to the client retirement conversation such as fixed-income investments, withdrawal strategies, insurance products and legacy planning.
Third-Party Marketers	September	7/2	7/10	Features original research and analysis on the services offered by third-party marketers for banks looking to outsource and reps looking for careers.
Fund Investing	November	9/2	9/9	Features timely articles and data on developments in open- and closed-end mutual funds, exchange-traded funds and real estate investment trusts, at a domestic and international level.
Wealth Management 2011 Published with <i>Bank Investment Consultant,</i> <i>Financial Planning</i> and <i>On Wall Street</i>	December	10/1	10/8	Reaching all three channels of the financial advisor industry, Wealth Management presents advisors with the specific information they need to manage high-net-worth clients and grow their wealth management business. Total audience readership is over 350,000 advisors.**

Deliver your message in these high-profile, targeted issues.

To find out more about our special supplements, and how you can benefit from placement in them, please contact your *Bank Investment Consultant* Account Representative.

Closing dates and editorial calendar are subject to change.

*June 2009 BPA Worldwide Circulation Statement

**Combined circulation from *Bank Investment Consultant*, *Financial Planning* and *On Wall Street* is 232,000 and pass-along readership is 350,000.